



# Seed of 3 Goals, 1 Vision



**A Simple journey for a successful living**





## Contents

<u>Chapters:</u>	<u>Page No.</u>
1. Introduction.....	3
2. Need for 3 goals and a vision.....	6
3. Three goals, one vision.....	10
4. Why family, career and personal goal-vision chosen? .....	13
5. Prioritize the visions.....	16
6. Family goal-vision.....	19
7. Career goal-vision.....	23
8. Personal goal-vision.....	28
9. Togetherness for success.....	32
10. Practice in everyday living.....	34
11. Reaping the fruits.....	37
12. Sharing the benefits.....	39
13. Thanking.....	42



## 1. Introduction

Every one of us wishes that we live successfully, happily and peacefully with enough wealth, power, love and wisdom. Does it mean that all the benefits can be achieved in our lives? The answer to this question is yes. Nothing is Impossible for Jesus Christ, for He makes all things possible. Jesus said, *'I am the way, the truth and the life'*. This statement centers on the three visions that He was having and being the son of God He also wants us to be the children of God. He desires to take us to the Kingdom of heaven through Him. All things are possible through Jesus Christ in His Kingdom.

In our everyday life, we tend to take up different works on different occasions and end up with fewer results. Direction less is the cause of such an outcome in the present generation. The book helps the reader to identify his need for living and the service he has to render to his fellowmen. The search to find a list of goals does not lie outside us, but within us. The world looks the way we look at the world. In turn the world looks at us the way we look at the world. A deep understanding of us paves a path to undertake the goals we set, the work we do, the people whom we meet, the person who I am and the person who I become. Isn't it true? The person who I am for others and the person who I am for myself should align together to have inner peace, inner energy and inner happiness.

A **'goal'** is a desired result a person envisions with plans and commits to achieve. It can be personal or having organizational significance in some sort of assumed development. Many people endeavor to reach goals within a finite time by setting deadlines. A **'Vision'** is the formation of a mental image of something that is not perceived as real and is not present to the senses. It outlines how the world/organization wants to be. It is a long-term view and concentrates on the future. It can be emotive and is a source of inspiration.

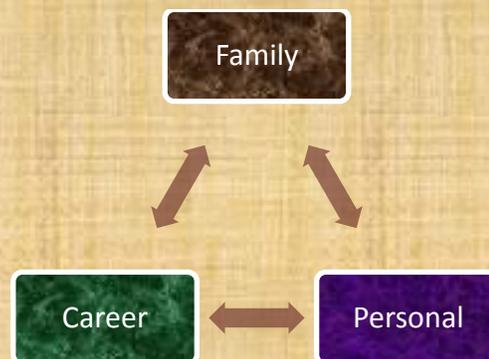
**'Three goals, one vision'** concept aims to bring towards the people an awareness to live a fulfilling and a meaningful life. Goals may be sub-divided to have new sub-goals within it creating a strong root of growth for a lifetime success. Why not give a try to form a vision. It



explains us to have three important dimensions of the world for our well being on this earth. These are termed as goal-vision because it has both periodical short term needs and a long term vision. Short term needs are crafted in the circle of goals and the long term need is crafted in the vision. What do we need? It is found out by carefully taking into consideration of our interests, our passions and our likings. Each goal-vision works upon the inside-outside approach of an individual. What lies inside is reflected outside to our friends, to our relatives and to our neighbors. The inside thoughts, the inside thinking, the inside insight, the inside vision, the inside consciousness, the inside soul lead to what is perceived from outside of us. It shall be interpreted wrong when we wholly take what lies outside than to the things what lies inside us. The central idea is to bring a burning soul inside us to enlighten our life and fulfill the will of God through us.

This book is written in a simple language and has cautiously taken 3 goals, 1 vision to be as,

1. Family goal-vision
2. Career goal- vision
3. Personal goal- vision



Too often we may be misguided by the misconceptions and misunderstandings prevailing in our society, in our family and in our profession. The need to overcome such obstacles has brought out the 3 goals, 1 vision for a better living, for cultivating healthy habits, for maintaining good relationships and keeping obedience to God. The vision focuses on the development of our character, our attitude and our thinking in the broad areas of our family, our career and our



personal life. Having figured out the three goals, 1 vision putting the right amount of time, a lot effort and lasting energy are inevitable for the vision to blossom and to bear fruits for our well being. Those who believe that they have a bright future to live on this earth shall find this book useful and also helpful. The persons who are willing to live a family life or a have a great career or take a personal interest to obey the will of God shall also find this book worth enough to read and practice the same.

The world provides all that we need but it is our part to ask, to believe and to receive through Jesus Christ. This does not mean to live for asking more and more than others. It only shows that the love of Jesus towards us is immeasurable and it is unaccountable by men on earth. The life of Jesus has given us a clear way to drive our life peacefully by holding to the truth. With the example of 3 goals, 1 vision provided in this book one should be able to devise one's own vision that is unique to one. The book helps and also guides to successfully combine all the 3 goals, 1 vision into a single mustard seed for a fruitful life, for abundant blessings and a platform for rendering better services to mankind. We come to understand that we live for the Lord and for others. Aren't we? Likewise others too live for the Lord and for us. Hence harmony is balanced.

Reader should be able to understand the idea of '3 goals, 1 vision' and incorporate the same in their practical life. She/he must be able to prepare 3 goals, 1 vision for her/his life, plan to live accordingly and have a clear-cut direction of our life. The person having 3 goals, 1 vision is sure to have a better living experience once his most three important dimensions of his life are known. The book gives a generic model that can be developed and can be improved upon by any person sharing his interests in Family, in Career and in Personal. All these mentioned interests are interconnected. Mutual connection is present among the members in the family, among the colleagues in the career and among the different thoughts residing in the same person. Those with divert thoughts to what is presented here may change their vision accordingly but stick to what they feel is suitable for them.

Enjoy reading the 3 goals, 1 vision, ask questions to yourselves and find the answers from the world near you and within you. The book shall ignite your mind, your body and your spirit to live a meaningful and a purposeful life on earth.



## 2. Need for 3 Goals and a Vision

We live in a world of uncertainties but with a lot of choices to make about our own life. The eagerness, the longings and the enthusiasm that we have in us becomes unnoticed if we do not understand our purpose on earth. Looking back over the past years highlight the failures that we faced, more than the successes we cherished. This is because that we are taught very well in our failures and in our defeats than what we are taught from our successes. This is common. Being successful always and succeeding in all mean that we are a real failure in our achievements. It happens when we haven't tried to climb the next higher level of success. Success does not stay with us for a very long time unless we hold it hard. Success after success gives a successful life.

Know thyself is the basis to go ahead in our endeavors and in our challenges. New possibilities, latest ideas, fresh pieces of information, creative thinking and interesting people are quite often untouched and untapped because of our lacking focus. Many of us do not find time and most of us are unwilling to take up the new levels of living because of the risks involved or they might think it is all a waste of their energy. It is our right to enjoy while successfully traveling to reach the next step of great living.

In Bible the book of Proverbs says, *'where there is no vision, the people perish: but he that keeps the law, happy is he.'* Goals and Vision reflect our ideas and our thoughts to live positively and productively. It provides a direction to proceed, opening the door of opportunities. It enables us to think positively about the possibilities lying within us than the presence of problems. Then our sole purpose of fulfilling a life of happiness, success, health, wealth and wisdom are accomplished comfortably. Are we not interested on our own interest than considering the interest of others? Even if we show interest on the affairs of others, there always be a hidden interest in us that asks why we do it for them. Either we are tempted to consider those people



who are of our class and our status or we may look on people from whom we can gain. There can be always an unclear disagreement of what is happening among us. This can be traced back in us itself to yield a picture of our passions, our tastes, our likings, our interests, our enthusiasm, our views, our outlooks and our objectives in the goals and in the vision we define. It is 'our vision' not 'my vision'. This enables us to gather useful information, collect amazing ideas, analyze our thoughts and interpret the philosophy that we are creating. Keeping on to the goals and the vision that we design, a continuous self talk shall successfully guide us to travel in the journey of success, happiness and peacefulness.

All things are possible through Jesus Christ and all our needs are taken care of by Him with utmost attention to each and every detail in all the walks of our growth and our development. The necessity to have a vision may be visualized as a person left alone on a very large ground. Aimless about his needs, he moves one kilometer in one direction and in another direction to find that the ground look similar as it was looking in the first place. Then he moved further one kilometer in an opposite direction, even then he was in the situation of not knowing where he is actually proceeding. As he kept continuing his move in a similar manner, he was exhausted, was tired and was hungry. His energy and his effort did not yield the desired outcome of having some rest, good food and a cool drink. Now the person decided to surrender to the Lord and seek His guidance. When we depend on His power, the truth is God does not come directly to bring all what we wants. Firstly, the man must have his role undertaken to get the blessings from above.



After relying upon His strength he sought after having a plan, a goal and a vision to understand clearly what he is after and created a mental picture and he worked upon it. To his surprise on a large rock he noticed a sign board which showed a right turn and a picture of a pond. This sign board was drawn by a generous person years ago who had the same experience as him. The old person had foreseen that generations after him will also surely seek the paths that he had lived. This helped the man to reach a safe pond by following the direction shown on the rock piece. At the pond he saw a larger picture painting of the entire ground. The painting showed a map for the entire ground. The person was indeed delighted and started to move further. By then he started to move around and began to meet new people of his kind. All his need to have good food, reliable shelter, healthy relationships, fine clothing and better lifestyle blossomed for the man.

This story explains what we should know of us. Identify our needs and seek His grace. As in the above example, the Bible shall be viewed as a direction and a picture for us to understand the world. The experience of our great old ancestors and the life of Jesus are clearly explained for us to live a life pleasing to God.



The goals and the vision help us to prepare for the blocks and the obstacles that we may come across in our journey towards success. We shall then be in the lookout for the things that can be useful in our search for a happy family, a great career and a wonderful life in union with Christ. In such a way we learn to adjust, we strive to align, we try to accept and we pray to lead us according to God's will. We become direction oriented; result oriented and purpose oriented individuals. This in turn leads to purpose oriented families, direction oriented societies and result oriented nations. All things for all become a miracle of life. Happiness, peace, success, wealth, wisdom, profits, love, character, personality and positive attitude keeps flowing in our ocean of milk and honey.



### 3. Three goals, one vision

All of us have enough time and enough energy to live a happy and a successful life. Are we utilizing them to our good or are we giving it away without producing any results? For too many the answer to this question is indifferent. Why does it happen? Is it because that they lack the resources, the help, the motivation, the money and the blessings? The answer is no. Many fail to realize and to actualize that they possess all what they desire. Only one thing to do is to put these gifts in action. So we deserve to own it, we learn to appreciate it, we share it with others and we remain thankful for receiving them.

We shall look at it as a vacuum in each one of us which we fail to fill. It may happen that those people with a vision may try to fill their ideas in the vacuum we possess. But in order to have a meaningful livelihood means is to fill the space with a vision inside us. For this we must carefully interrogate us with questions to the extent possible and apply the same in our practical life. As simple measure 3 goals, 1 vision comes in place to fill the vacuum in us. Three goals to one vision is the theme for a wonderful living experience. Those capable to adapt the 3 goals, 1 vision may take it for granted to suit their life. Those who find their needs and interests fall in other circles of life may suitably choose a different 3 goals designed for them. The vision emphasizes the importance of delivering excellent service to the society through our better family life, through a great career and through a personal focus to our spiritual being. Take some time to answer the questions below to discover the underlying principles of our unique vision,

1. *List out 10 things on which I spend most of my time?*
2. *Find out the key areas in which I align with the ideas of my friends.*
3. *Broadly classify what are my passions and my interests.*
4. *Ask my true friends on which fields he finds my strengths are in?*



##### 5. Look out for how I wish to be known and recognized?

The above exercise shall give instant replies to the questions. Think genuinely to ask ourselves if these are the areas where we have spent or long to spend the rest of our journey. Then widely take up only the top three areas of concern. Based on these areas, our goals are defined with vision statements. The higher needs of the majority of the individual are considered to bring out the three goal-visions for Family, for Career and for Personal.

We care our family more than do we care for our friend's families. We pay more attention to our career than our friend's career. We pray to our Lord for our personal needs than for other's needs. We do more for ourselves than we do for others. It may be thought that our indulgence towards them is suspected as a fear and a threat to their success. This may not hold true in every circumstances but in most of the cases it is. Defining 3 goals, 1 vision and practicing the same is a key to a magnificent living experience that sets us apart as a stone of Diamond. Shaping the stone to meet the needs of the people enables us to shine and glow brightly. It is not only for us to admire but also for others. As Jesus rightly mentioned this as a candle under a bushel, *"No one, when he has lit a lamp, puts it in a cellar or under a basket, but on a stand, that those who come in may see the light. The lamp of the body is the eye. Therefore when your eye is good, your whole body is also full of light; but when it is evil, your body also is full of darkness. Therefore see whether the light that is in you isn't darkness. If therefore your whole body is full of light, having no part dark, it will be wholly full of light, as when the lamp with its bright shining gives you light."*

The three goals, one vision given here is carefully taken by considering my own life's needs that shall fit in quite easily in anyone's life who aspires to be a successful man. With the three goals in picture our energy gets focused to a more common vision that can be shared across a number of persons who spends time with us. The three goals, one vision may again be subdivided into three other goals of keen interests. This helps to clearly define our needs, understand the bigger picture and that can work in us.

Initially let us consider the 3 goals, 1 vision as completely empty. So that it does not collide with the existing belief system we have.



Your Goals, Your Vision

Taking sufficient amount of thought process, making use of available knowledge, understanding our interests, knowing the need and learning the significance of a vision gives a door to design our goals and a single vision. The 3 goals provided in this book are encapsulated as Family, Career and Personal.



3 Goals, 1 vision

Each circle above encircles a single goal. As in mathematics- theory of sets, each circle overlaps with other circles adjacent to each other. It implies that each goal is not self sufficient by itself, but coincides with other goals. Each goal is associated with its elements. Common elements of the goals are people, time, money, work, space, relationships, faith, background and knowledge. The degree of each element may vary considerably for each goal. As all the 3 goals are interconnected it happens that each goal has a role to play with other goals as well. At the centre all the goals unite together to form a single vision. It is like a seed in us that grows and blossoms from all directions.



#### 4. Why Family, Career, and Personal goal-vision chosen?

For the first goal, a person who is biologically born to this world is connected to a family. A family is where he learns to love, understands to care and knows to share. A baby grows up only through the support of others. So by no means is he apart from a family, even not through blood relations. The people across the globe are viewed to constitute a single family on earth. It signifies that we are all human beings in one family. In Bible the book of Timothy says, *“Now if anyone does not provide for his own relatives, and especially for his household, he has denied the faith and is worse than an unbeliever”*

For the second goal, a person lives by contributing his hard work to the world. Hard work pays mean that we work to earn and we learn to live. Career means our means to livelihood through our work for others. The work to others shows that our fellow men needs are met through us. Similarly we pay for meeting our needs. This highlights that there a mutual give and take happening for the sustenance of the global society. In Bible the book of Thessalonians says, *“If anyone is not willing to work, let him not eat. For we hear that some among you walk in idleness, not busy at work but busybodies. Now such persons we command and encourage in the Lord Jesus Christ to do their own work quietly and to earn their own living.”*

For the third goal, each one of us is unique having specific interests, different aims, diverse worship, nature, appearance and lifestyles. Personal views are kept in mind to devise a goal that can bring one’s closeness to God and his relationship with Him. This shall be a spiritual space within us that our soul longs for being in union with Christ. Only when we are able to deliver ourselves well, shall we be able to deliver our fellow men. The aim is to develop our character, personality and attitude which do not bring damage to others. In Bible, the book of Mathew says, *“Therefore I tell you, do not be anxious about your life, what you will eat or what*



*you will drink, nor about your body, what you will put on. Is not life more than food and the body more than clothing?"*

These goals are having a broader view of interests that can again be sub-divided into smaller goals. Family goal-vision may have one more goal within it. That is, it can take 'Love' has one of the root bases. Career goal-vision may take 'Faith' as one of its root bases. Personal goal-vision may take "hope' as one of its root bases. Thus a new 3 goals, 1 vision is formed out the existing one.



Similarly as in the previous 3 goals, 1 vision, the new goal-vision may be considered to work together for a better living experience in our practical well being. Why not the new 3 goals, 1 vision take one more goal for each goal and come up with yet another 3 goals, 1 vision. Yes, it is possible. This can in turn generate Health, Wealth, and Wisdom.



This can in turn to Character, Attitude, and Personality.



This can in turn to Peace, Success, and Happiness.



This truly has a multiplication effect giving rise to a number of 3 goals, 1 vision. Even the Holy Trinity has three persons in it that is Father, Son and the Holy Spirit. Collectively the three parts in one forms a single source of energy in the universe. This energy may be properly guided and navigated constructively for the well being of the people across the globe. Evil elements will perish in due course of time because of the Heavenly spirit acting upon them.



## 5. Prioritize the vision of goals

The 3 goals, 1 vision shall produce a desirable outcome if these are appropriately mentored and timely guided by us. For this to be a reality it is we who has to pinpoint the list of needs that lies within us and picture them in the descending order of importance. To accomplish a list of goals in a short period of our life time requires prioritizing our goals. This helps us to do the tasks that produce results. Unnecessary and unwanted activities are easily removed from our goals. Hence 20% of our time shall yield the 80% of the desired output. Hence we climb the right ladder of exponential progress.



Let us list out all our goals in the formed vision,

*Family → Love → Health → Character → Success*

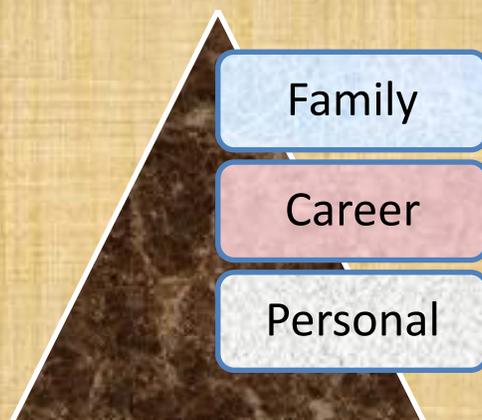
*Career → Personality → Wealth → Attitude → Peace*

*Personal → Hope → Wisdom → Faith → Happiness.*



As these goals are interconnected and are overlapped these shall take a shared goal among each other. A person can have strong family faith, family peace of mind and also fabulous family happiness. Likewise one can have a great career success, an awesome career attitude and an incredible career hope. Similarly one can have a fantastic personal happiness, an abundant personal wealth and a significant personal success.

Now it becomes necessary that we align the goals in the descending order of our interests. In the defined vision, family is given the highest priority then career and finally personal. Priorities may be adjusted to suit the situations and the circumstances one encounters. Importance is given based on the level of importance required for each goal. This prioritization is done to avoid the collision of two ideas serving two different purposes. A step by step procedure may be used to prioritize the goals for practical living. In the beginning, list out all the written goals so that no area is left without a consideration. Think of only the most important goals; thereby we may understand its significance, its usage and its acceptability. Number the goals in the ascending order of interest which will assist to get a proper insight to the collected ideas. Test the practical viability of application in today's world that becomes meaningful, reliable and worthy. Finally, prioritize the goals accordingly to form a single vision to harness our entire energy and resources towards it.



Let us look at it with an example considering the two scenarios, a relative to be attended to in a hospital who is fatal. Another being a business offer to be administered for taking the company to the next level. Suppose both of these have to be attended on the same day. Paying attention to do both of these tasks may result in a poor outcome, since time is a limited resource. A



feasible solution to the problem can be visualized from the vision point of view. Family goal precedes career goal as stated in the 3 goals, 1 vision. In a dilemma the person may decide well to attend to his relative in the hospital. The business offer can then be negotiated to arrive at a suitable solution.

Moreover predetermined level of consciousness shall help the person to overcome the wastage of time and resources. Limited time and limited resources has carved to design a prioritization model. As it is said, *'if wealth is lost nothing is lost, if health is lost something is lost and if character is lost everything is lost'*. This means that in this statement the importance of character precedes that of health and the importance of health precedes that of wealth. Suppose if there has a compromise to be made between character and wealth, all due importance is right for the character to take an upper hand. Thus prioritization comes handy to solve a great deal of all our problems.



## 6. Family Goal-Vision

*'A good family leads to a good society. Good society leads to a good nation and a good nation leads to a good world to live in.'* A member of the family will come across other members of the same family and even another family members where friends, relatives and neighbors have a major role in molding and in structuring of the member. Each member in the family has a set of roles expected out of him and in turn he expects a set of benefits from the family. This happens hand in hand among the family members. The world itself can be viewed as a single family with all the people as its family members. The members of the family have varied views and opinions on the thoughts of worldly matters and of spiritual matters. There may be opposing ideas and favoring ideas in the same family. The larger view of the world as a family may be minimized to take our own family in the picture. In our own family the roles of each person are different and their thoughts may also be quite different from each other. Those who are yet to unleash the potential of the family relationships should take time to create a vision statement. The statement energizes us to have a better focus and enables us to identify the available resources to achieve success and unlimited happiness. Please find the statement of a family vision in the tablet.

*Continuously strive towards a wonderful relationship with all the friends, relatives and neighbors. Earnestly share the blessings of love, health, character and success to the children of God. Be a pillar of support to the Kingdom of Heaven across the globe.*

The vision statement may reflect our values and our beliefs. As a first step of creating a vision statement, we must keep in mind that our vision statement shall help to drive us successfully to



the road that lie ahead. Then we can shift our attention in gathering the information and the resources to fulfill the vision in us. The given statement gives emphasis on a beautiful relationship among everyone who is directly or indirectly connected to us. The second importance is given to the sharing of the blessings whole-hardheartedly with one another. The benefits of love, the fruits of health, the pillar of character and the results of success shall be shared among the children in the Kingdom of God.

A family relationship is one of the strongest relationships in the world. The relationships can be father-son, mother-son, husband-wife, uncle-nephew, aunty-niece, brother-sister, grandfather-granddaughter etc. A person's role in the family may change over a period of time. For example, a son will be a husband, later be a father and then a grandfather. So a person has to deliver a different set of roles on different occasions. Considering such dynamism in our behavior to think, in our ability to speak and in our thought to act we may be tempted to divert our goals that may mislead us to have undesirable outcomes. Broken relationships will bring bad effects both in our health and in our mind. The 3 goals, 1 vision will be quite essential to stick to the track we are traveling. So the benefits shall be reaped at a faster rate that motivates us to further gear up for a better living and for having healthy relationships. The basic needs that a family is longing for are unconditional love, fantastic health, bold character and plenty of successes. Christ said, '*Love others as you would love yourselves*' and this is applicable to our family members, to our close friends, to our intimate colleagues and dear neighbors as well.



How can we get love, health, character and success in our family? We get what we give to others. Give more love to others so in turn you get more of love from others. Giving for the sake of receiving is not just, whereas giving and expecting nothing in return is the true way of living. Hence we ought to give whole-hardheartedly what we have than giving half-hardheartedly even the biggest of our assets. This principle is followed in every walk of our lives. The needs of one person are quite different from the needs of another person. When all our needs are the same, then God works miraculously for our sake. God knows what his children want.

Health, Love, Character and success do not come directly unless we pay the price of effort and the worth of energy. We should tame our anxieties, our fears, our curiosities, our energies and our potentials to make the fruits of a happy family a reality. Many a times we tend to take short cuts and end up in a no way and in a no direction zone. Hard work has no substitutes in living whereas we can find a number of substitute words in its place. Facing the problems and meeting the challenges allow us to enter the door of struggles and tribulations. This shall provide enough courage, sufficient knowledge, adequate understanding and heavenly wisdom to overcome the same. Thus we become privileged and deserve to enjoy the benefits that lie



around our environment of opportunities and possibilities. In order to realize the value we must be able to act on the following qualities given below:

**Share:** Having a heart to share is very important than having the things to share with others. Those who have a heart to share shall be given in excess than for those who do not share. Sharing is a common word that we speak but not a common act that we practice in our lives. With giving we grow, we progress and we improve. Knowledge, materials, information, happiness, wealth, faith, sorrow, work, food, time and success are necessarily to be shared with those who deserve from us. Which means, what we give becomes useful to them meeting their needs. Thus the act of sharing increases its net worth.

**Forgive:** Kingdom of heaven is for those who forgive their enemies, as told by Jesus to his disciples. It diminishes the effect of further disputes and hard conflicts that may lead to disaster for both the parties. Our Father in heaven forgives us when we forgive those who are against us. This divine quality has to be practiced across our people on earth. The real life story of Jesus has shown us the power of forgiveness. The person whom we ultimately forgive is not our enemies but ourselves. Thereby we are called to be the children of God.

**Adjust:** Learning to accept our thoughts, our words, our actions and our deeds will allow us to adjust ourselves and with others. This emphasizes that the most difficult person to adjust with is with us only. Once we adjust ourselves, then it becomes simple to adjust with those who are acquainted with us. In return we shall as well be adjusted by others. New possibilities for impossibilities, new opportunities for growth and a world of harmony lie within us and around us.

Sharing, forgiving and adjusting are indispensable qualities for our relationships with others. These qualities are important because we make mistakes and we shall get mistakes from our friends, our relatives and our neighbors. A mutual understanding shall bridge the gap among us to forgive our mistakes as well as the mistakes of others. In such a way each one will come to know the other person better and thus providing convincing relationships among each other.



## 7. Career Goal-Vision

'Work Is Work ship' is a means to look at our work. Praying without putting them in actions will not fetch us to live satisfactorily. It suggests that we eat to live and that our work becomes useful for our customers. Our work becomes fruitful when it is touched by our Lord Jesus. Working too hard does not necessarily bring in more results and those results may not be desired by our customers. Taking up right work at the right time by the right person shall bring out a useful output for everyone. All the work may be grouped up in a single career that can be relied upon for an entire lifetime. A long term vision of a career shall solve the quest for golden opportunities and the challenge for diverse investments in our every day jobs. We invest in us and deliver to our customers with added values.

The career vision statement is given in a similar manner as the family vision statement. The statement in the tablet may reflect our job roles in a larger view point. The defined statement for the career is,

*'As a visionary, execute an exemplary thought leadership and effective management to the employees, investors and the customers as a whole. Dream big, think global and deliver positive waves to the development of mankind with the progress of the world.'*

A list of tasks gives rise to an activity and a list of activities gives rise to operations and a list of operations give rise to a work and finally a list of works give rise to a career. A task becomes a career over a course of time. Then why keep the task away and aim for a successful career. As all great careers begin with a single step kept forward, you take up a task means; you take a step forward towards your career. In the statement it is clear that to have a bright career a



thoughtful vision is required with effective leadership and productive management qualities. Customers, investors and employees are viewed from a bigger angle, so negligence of interest does not arise considering only one party in picture. Big dreams and global views shall allow the progress of mankind. This closes the door of being self centered present in us. We think in terms of the mankind as a whole than narrowing down to a small set of people for growth. As the ideas are big and achievable the benefits that it brings are numerous and plenty.

Let us get a picture of the basic needs to be fulfilled in our career. The four main goals considered are: a brilliant personality, enough wealth, positive attitude and peace of mind. What we look for inside a career may vary from person to person. Most of us go for position, money, recognition, satisfaction and power. These seem quite common achievements for the work that we do. Does it end over there once we reach the top level? No, it still should carve a personality in our behavior, a character in our thoughts and positive actions in our living. It should give a wealth of fortune to live an entire generation. It should show us how to live positively with the right attitude not only to our colleagues and fellow workers but to other country men as well. It should help us understand that peace of mind lies with us than outside. All these four fruits have to be nourished now and then to keep us fit and fine. Balancing each of the fruits is the key to a delightful career. Over indulgence in any of the fruits does not produce the desired outcome. Each vacuum space in us has to be filled to an optimum level so that the roots of bad effects for selfishness, greediness and jealousy have no scope to grow along with our career. Wise living, rather fast living fetches the fruits of a prosperous career.

Career evolves over a period of decades for a great experience. The great benefits keep adding up as more years pass by but on the condition that we are being on the track of learning, path of training, acquiring knowledge, understanding business, working on monetary transactions and delivering quality output to the needful customers. The fruits of better personality, more wealth, right positive attitude and peace of mind grow as we advance in our career. These are achieved as a by-product in the development process of our career. To seed a job and grow in the career requires a clear knowledge of us, of the abilities we possess, of the understanding



we have, of the values that abide in us and of proper guidance needed to take us to the next level of success.



Career excellence is sought after by corporates, businessmen, companies and organizations. A normal career gives a normal benefit, a excellent career gives an excellent benefit for living. A few means to achieve career excellence are:

**Be proactive:** It is always a question of who shall take up the work of tracking, monitoring and controlling. Manager thinks that the team members shall do their work; team embers think that the manager is responsible for all the work. Ultimately the work is undone and the customers are dissatisfied. To avoid such situations each person has to involve himself to undertake the work tasks and be responsible to the manager. The manager in turn becomes responsible to the customers. All becomes accountable of the work. Only that the roles may vary from person to person based on their designations.

**Leading with empathy:** Leading without empathy is like leading without followers. No followers mean any need for a leader. Put ourselves in their shoes to understand their feelings to know why they behave the way they are behaving. Empathy brings in an emotional relationship with



our fellow colleagues allowing us to act reasonably and wisely to the indifferent situations and annoying circumstances.

**Knowing your abilities:** *'I think I can do'* does not work as effectively as *'I know I have done'*. A task may be taken up with the confidence of completing it. Lot of courage comes when we know that we have done the task earlier or know how to do the task. When our abilities are known, only those tasks that can be completed by us shall be taken up. This helps us reducing the amount of work by safeguarding the quality of time.

**Building your brand image:** For what work we are meant for, how effectively shall we deliver the work and which resources has to be employed shall all be answered with the kind of image that we project to our customers. The buyers may then clearly choose the brand that they wish to take up to meet their requirements. This improves loyalty, trust and quality of the products and services we offer to the customers.

**Communicating effectively:** Communication is a two way process but it is always better that a third person understands what the communication is all about between the two. This picture can be viewed when a manager communicates to the customer and the team member looks on. So the team member fails to understand the customer requirements, whereas the manager can. Thus it creates a communication gap among the group of the project team members.

**Having a right positive attitude:** Attitude speaks a million words. Even if the attitude is positive and when it is placed in the wrong place, the result is adverse. Placing our positive attitude at the right place shall bear the right fruits for the right people. Then positive living is not only applicable to the organization we serve, but also to our family members, to our friends and to our relatives.

**Serving with love, trust and gratitude:** Working to earn shall make you live for survival. Working to serve shall make you live for betterment. Serving with love, trust and gratitude shall make you live a great life. This requires putting our heart and soul in the vision of our life. The law of multiplication succeeds the law of addition with the application of love, trust and gratitude in the work that we do.



**Multiplying efforts through networking:** The principle of synergy holds true when a network of persons strive towards a single vision. The resulting outcome is the multiplicative product of the individual efforts. To have a strong network, proper coordination, clear communication and right information help. To have a composition of ideas and clarity on the thoughts that emerges, we should precisely have communities of individuals sharing similar visions.

**Maintaining physical, mental and spiritual fitness:** The three dimensions of us should well be addressed and balanced. Body, mind and spirit are interdependent on each other. Healthy body, strong mind and Holy Spirit encourage us to achieve our goals at the right time for the suitable occasions.

Having a collective approach to the above means for achieving an excellent career fulfills our career goal-vision to a great extent. Easily said than done applies in this contest. Not all the goals mentioned in the vision are feasible for any individual. The key is to choose the ones that can be held quite enthusiastically and lively. Living to our own expectations is more important than living to other's expectations. Always try to hold a aim that keeps our expectations more higher than what others expect from us.



## 8. Personal Goal-Vision

Once a person happened to reach to the other person for help. As soon as he was approached he immediately gave a reply, 'I am busy'. The person then went to seek the help from a different person. His reply was 'I have an important appointment'. So he made up his mind to reach a person who is free always. To his surprise the reply that came up from him was, 'I am helpless'. These scenarios take place in our everyday activities. When the same situation comes to us, when anyone approaches to seek help from us, should we not give favourable replies. Yes, all that is possible may well be provided to the seeker. Will not this insight be impractical when we do not actually know our personal interests, our personal needs, our personal abilities and our personal trust.

Very often we take up too much goals to ourselves which ends up having no time, no space and no concern to those who are acquainted to us. The man who provides time to others is sure that he will receive quality time from others. This is indeed a golden rule that is applicable to all of us. It is said, '*Do unto others as you want them to do it for you*'. It is in our control itself as to how we want to be treated by others. Normally we do quite good favors to others when we are good to ourselves or we do good to others when we expect good things in return. This is a sign of weakness on us which demonstrates that we fail to be good to others when we are in a bad situation or in a bad mood. It is an obstacle for our personality development and for our personal goal –vision.

A goal-vision fills our need to attend to our interests, our abilities, our strengths, our understanding, our worth and our knowledge. When we are able to satisfy our personal needs, it is possible that we can satisfy the needs of our friends, our colleagues, our neighbors and our relatives. The personal goal-vision opens yet another door to a world of happiness, steadfast hope, heavenly wisdom and strong faith. Personal well being ensures the well being of a family, the well being of a society, the well being of a nation and finally the well being of everyone in the world. Since different persons have different views, varying ideologies, diverse



philosophies, new lifestyles, different thinking and junk of ideas it seems impossible that a beautiful world of entire goodness is unattainable. It may sound unrealistic. The Lord our God makes all things possible. Nothing is impossible through Jesus. Why then be doubtful of having the Kingdom of God on earth?

A vision statement helps to collectively put the bigger picture into a simple statement. This may be shared across to people with similar visions. The personal vision statement is carved out in the tablet below for the feasibility of its use in our world,

*Be a true human being in the eyes of the Lord, live an excellent and a fantastic life by fulfilling the will of God. Work towards the well being of the people beholding hope, faith, wisdom and happiness. Set a living example to the world propagating the goodness and love of Jesus in all areas of growth.*

The above statement implies that we are living on this earth to please God, our Heavenly Father than our fellow men. It is important that we align to the Will of God. His rewards and His blessings are everlasting and very rich. What comes from men, goes to men and dies off. What may be found right in the eyes of the men on earth need not, necessarily be right in the eyes of the Lord. Voice of the majority as well as voice of the minority on earth shall perish but the word that comes from the Lord lives forever. The Lord wants us to be happy, wise and faithful. The way we should be travelling is the way that is shown by Jesus, even if it may seem to be difficult for many of us.



When we fail in our lives we have 'hope' to make us win. Nothing on earth can take our hopes. Our hope may also be useless if it does not align to the Will of God. Our human nature has to depend on the spiritual nature in us. The spirit leads us to the hope of salvation and an eternal life. Family happiness and career happiness are void if we not have personal happiness in us. It is not selfishness, it is not jealousy and it is not greediness that make us happy. The failure to share with others, the feeling of lacking and the eagerness to have more may end up in the wrong means of achieving and accomplishing undesirable worldly things. Internal happiness of the heart flows outward to make us happy. Happiness attained through material satisfaction is short lived and this may even suggest to go after more materialistic goals. Jesus provides all that is required to live in godliness.

The patience that we have, the level of knowledge that we have and the strength that resides in us determines the amount of faith that is in us. Our aim is not to hold more and more faith but to hold on to a strong faith even if it is very small. When the Apostles asked Jesus to increase their faith, He replied, "*Because you have so little faith. I tell you the truth, if you have faith as small as a mustard seed, you can say to this mountain, 'Move from here to there' and it will move. Nothing will be impossible for you.*" When Jesus was asked, "*What is the Kingdom of God like? To what shall I compare it?*" He replied, "*It is like a grain of mustard seed, which a man*



*took, and put in his own garden. It grew, and became a large tree, and the birds of the sky lodged in its branches'."*

Moreover man's wisdom is nothing in front of God's wisdom. His wisdom is showered upon on those people who are called to be His children. 'Fear of the Lord' is the gateway to the wisdom of the Lord. It means being 'fearful of the sins' that we commit in our lives. His call to us is to be righteous, faithful and truthful in our thoughts, in our words and in our actions. He is just. Our personal goal-vision is taken up with His intervention and His power. Thus we become eligible and deserving to share in His Glory.



## 9. Togetherness for success

In Bible the book of Ecclesiastes says, 'two are better than one, because they have a good return for their labor: If either of them falls down, one can help the other up. But pity anyone who falls and has no one to help them up. Also, if two lie down together, they will keep warm. But how can one keep warm alone? Though one may be overpowered, two can defend themselves. A cord of three strands is not quickly broken'.

It usually happens that a person works for what he is interested, likewise the other person works for what he is passionate about. Suppose they work in two different directions, the result may seem unattainable. When the two persons join together to understand each other, know each other and co-operate each other, the outcome is huge and yields ten-fold. It happens because their individual goals are found out and an approach of togetherness is applied to make it simple and realistic. So the efforts are minimized and the output is multiplied for many to share, to rejoice and to take joy in it.



Similarly in us the three goals may be combined to produce a single vision that will show a way to be successful. It can be viewed as a single mind with three dimensions. The seed of vision has to be planted in us. Preferably when the seed roots up in our heart, it is our role to water the



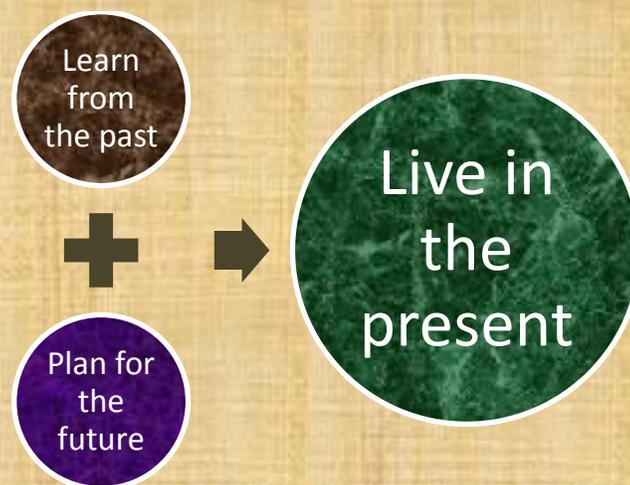
seed, provide the sunlight and safe guard from harmful elements. Before the seed is planted, the fertility of our soil should well be examined to determine its successful growth. The soil is the education we earn, the learning we do, the understanding that we have, the knowledge we possess, the intelligence we hold and the patience that we endure. Proper nurturing and nourishment ensures that the seed roots out, grows slowly and steadily. Good care of the plant helps to yield the fruits from the different branches of the stem. The fruits of toil are health, wealth, wisdom, happiness, peace, character, personality, faith, hope and love. The ripe fruits may be shared across our friends, our colleagues, our relatives and our neighbors. Thanking the Lord for the fruits is the worship that we can give unto Him for all His blessings.



## 10. Practice in everyday living

*'Today is with us. Isn't it?'* Yesterday has left us and tomorrow is yet to come. What we have is today, the present moment that can make all the difference of our past and of the things that are in the future. Past may have failures but the same need not be the case in the present and in the future. Sticking to our past failures shall only incline us to have more failures. On the other end if the past have successes, even holding to the past successes shall only limit us to keep a step forward and strive for higher successes. This means leave the past but learn from it.

Similarly the thinking of the future brings anxiety than bringing our goals into reality. Uncertainties are in the future, realities are present now. Living in the realities now helps to bring certainties in the future. Future is void unless we step foot in it, so it is better to plan for the future than holding to the things that comes later. So wisely we shall say, *'Learn from our past, live in the present and plan for our future.'*



Practice is the keyword to make things work in our everyday activities. *'I do not have enough time'* is quite a common excuse for all of us. Practice needs time. Everyone of us have 24 hours



a day. Those who do ten things a day are the persons who find their time than the ones who will end up doing five similar things. Time is found by those who manage it wisely and realistically. Time doesn't get wasted unless we are responsible to waste them. Even time cannot be gained unless we find it. Therefore it is we who have to understand, utilize and manage time according to our necessities. Being slow and steady shall save a lot of time than utilizing time hastily. Fastness may yield temporary benefits that exhausts over a long period of time. Saving a little time shall help to save an entire lifetime of opportunistic optimism. Time is precious. It becomes essential that we love the work we do or do the work we love. So time is not a constraint for our ideas and for our actions. Practicing a passionate living with our work shall govern the goals and the vision that we set for a successful living.

With the 3 goals, 1 vision, it is now easier to put them in our daily thoughts, in our daily words and in our daily actions. Sub-consciously our mind considers to take up those things pertaining to our goals and our vision. Our attention shall gradually take a changed path to a more meaningful living and a fulfilling life. We tend to get to the persons who can help us considerably on our ideas and thoughts mentioned in the goal-vision. Like minded individuals sharing the same vision will help to improve our horizon of achievements to reach our maximum potential. A better world becomes a reality.

We know, we understand and we realize the theories of a successful living. Do we think that vision becomes a reality without putting what is said in actions? Actions speak a thousand words. Actions means practicing it, developing it and sharing it. A little effort that we take turns out to produce a huge outcome only with our wholehearted willingness, a lot of patience and sufficient practice. Nearness to perfection that is excellence is reached only through practice and practice. It does not mean allocating separate time for it and executing the same as a ritual. Once we get a clarity on our vision it is up to us to lead our everyday life with it.

Our lifestyle gets formed from our actions. The actions that we perform are formed from the practice of our ideas and the ideas are formed from our goals and our vision. The belief we have, the faith we have and the knowledge we have, helped us to form a 3 goals, 1 vision. Each day then becomes a new opportunity to pour out our effort and our energy to shape a



successful living that aligns to the Will of Almighty. Support, encouragement and motivation keeps flowing in our journey with the people around us. It is we who has to construct a strong concrete pillar of happiness.



## 11. Reaping the fruits

In Bible the book of Galatians says, *'do not be deceived: God is not mocked, for whatever one sows, that will he also reap. For the one who sows to his own flesh will from the flesh reap corruption, but the one who sows to the Spirit will from the Spirit reap eternal life. And let us not grow weary of doing good, for in due season we will reap, if we do not give up.'*

What we should sow to the outside world is not what comes from the flesh, but what comes from the spirit in us. It is our choice to sow what we need to reap. It shall not happen that one sows and the other person reaps the fruits. Now that there is a seed of 3 goals, 1 vision planted and it grows slowly with proper care. Nutrients, vitamins and a good soil are provided for the plant which determines the quality of the fruits that it bears.

The seed of **'Family-Career-Personal'** vision shall produce the fruits in the form of love, personality, hope in one of the branches; health, wealth, wisdom in another branch; character, attitude, faith in a different branch and success, peace, happiness in the stem of the plant. Good seed gives rise to strong roots. Good branches grow through the strong roots. Good fruits are produced from its branches. Family goal-vision, career goal-vision and personal goal-vision are viewed as the branches of the same tree. Visualizing the tree as a model to develop and grow our ideas is a useful technique.



It will take very long years to grow a tree as we grow our ideas, whereas it takes only a few minutes to cut down the tree like our heart that disagrees to accept the vision. Choosing which seed to grow in our hearts is the choice that we make. Certain seeds may not grow in a particular soil but choosing the right seed for the right soil is the key behind forming a successful vision.

The tree shall bear fruits only when there is sufficient amount of hard work, patience, determination, flexibility, humility, obedience, discipline and benevolence provided in the journey of successful living. Water and air are inevitable to the tree as it is to us. Adequate amount of water and sufficient air has to be supplied to the tree like giving respect and care to the ideas of 3goals, 1 vision. There is no short cut for hard work and there is no short cut for success because success requires a threshold amount of hard work. Working hard alone will not be enough when required patience is not rendered. Working patiently needs a heart of determination in our thoughts. Rigidity is also not a favorable step moving forward in the journey. Flexibility along with humility solves a number of obstacles in the midst of our struggles. Discipline in actions and obedience in practice act as catalysts for a more convincing future.



## 12. Sharing the benefits

Very often it may happen that we reap the fruits and produce a feeling in us to have more delicious fruits to satisfy our greediness, our selfishness and our jealousy. The act of not sharing blocks us to enjoy the fruits of excellence even if is offered to us by our well wishers. Ending up building blocks does not solve problems but constructing bridges of sharing does solve even the crisis situations.

In a shared community the obligation of giving is equally important as the eagerness to receive. Happiness is found more in giving than in receiving. Even giving to others with an expectation of receiving in return does not bring happiness that lasts. The habit of sharing takes place if there is at least a single person who has a heart to share. It may be you or me. The person who receives from sharing through others is as well inclined to share to others because of his self consciousness. The fruits or benefits that we have may not be the same as what others have with them. So sharing to them what we have and being shared of what they have with us will structure a mutual give and take policy. In this way the person has what he already has and is even fortunate to have the benefits that he didn't have earlier.

One of the most important lessons of learning how to share can be looked up with an example. Two persons have one rupee each. They got to an understanding that they will exchange the one rupee that they have at the end of the day. After the day's work, the one rupee coins were exchanged between them. The next day when they started off their day what each one was having is still one rupee each. This did not bring any useful outcome.

Now let us consider the same scenario with a different concept. Two persons have one idea each like they were having one rupee each. They got to an agreement that they will exchange their ideas at the end of the day. After the day's work, the ideas were exchanged between them. The next day when they started off their day the idea of each person became double. The person with one idea got one additional idea from the other person and vice versa.



This works practically in our daily activities as well as where sharing of ideas are predominant. Thus ideas get multiplied among different persons under various environments.

The idea of sharing begins when we share what we have with others. Our happiness gets doubled when it is shared with our friends. Our sorrows are halved when we share it with our close friends. What things are to be shared? Sharing what we have is the gateway to the world of givers and takers. What have we got to share? When we say that nothing is with us to share means we are hesitant to share. We can share our thoughts, our ideas, our love, our peace, our faith, our success and our wealth. Naturally, what we share to others becomes multiplied in us. This principle is applicable in our family as well as in our career. Giving a 10% of our earnings to the charity is itself a form of sharing.

Sharing to the deserving is yet another complex situation that has to be considered. Suppose if we give to a person who has a heart to reject, surely it will put us in trouble. Knowing the receiver, understanding the receiver and finding the receiver's need shall be helpful to make the process of giving a delightful experience. Giving to a person who has enough of it will bring an unwelcome gesture. In Bible the book of Mathew says, *'do not give dogs what is sacred; do not throw your pearls to pigs. If you do, they may trample them under their feet, and then turn and tear you to pieces.'*

The idea of sharing brings out the concept of balancing our benefits. Any benefit that seems to be in excess or surplus may well be given outside to get rid of the overburdens. When one of the benefits is found overflowing in us, show that it can affect the other benefits in us to grow and multiply. The benefits are balanced well when we balance our goal-vision well.



Family goal-vision is balanced with career goal-vision and it is also balanced with personal goal vision. An optimum level shall be maintained, controlled and harnessed. Too much of anything is bad and too little of something is worse. A right amount of balance produces positive outcome and favorable yields. Hence an overall development of our personality is formed by rendering the best results to the societies of the world.



### 13. Thanking

The lessons in the primary school teach us to thank those who are providing help to us. In our childhood when we get a toffee we thank the giver. In our teenager when we get a computer we thank the giver. In our adulthood when we get help to obtain a job we thank. Thanking is a never ending process for all the benefits that we receive. When we fail to thank we also fail to receive. Thanking for the sake of receiving need not necessarily fulfill the mission. Thanking is a form of showing gratitude and showering benevolence to the giver. Friends, colleagues, relatives and neighbors can play the form of a giver. They in turn play the role of a receiver as well. Receiver and giver are not designated for two different persons separately. It is the two different roles for a particular person.



Our understanding shall not be limited to our circle of people. The sole giver of the best is our Lord. He provides all that we lack rather than providing all that we want. Thanking our Lord takes the foremost precedence to the rest of all people. In return what is there with us to give to the Lord? Simple, live according to His will. Thanking and praising our Lord shall encourage us to be in His shadow of peace, light and love. All honors and all glory are due to Him. The



practice of attending Sunday mass is a thanksgiving service that we render to Jesus, our Lord. Our unique relationship with the Lord is renewed to bring light unto us and to others.

How often do we thank ourselves? The answer may be '*not even once*'. When we find to know ourselves we understand that we too deserve to be thanked in one way or the other. Thus thanking ourselves is itself a self-motivation that inspires to go ahead in our quest for accomplishing the 3 goals, 1 vision.

I am obliged to thank the persons who are directly or indirectly helpful in making this book. Even this book will not have been a reality if I have not put the 3 goals, 1 vision in action. Seed of 3 goals, 1 vision was possible because of the inspiration that came by the ideas and thoughts mentioned in the book itself.